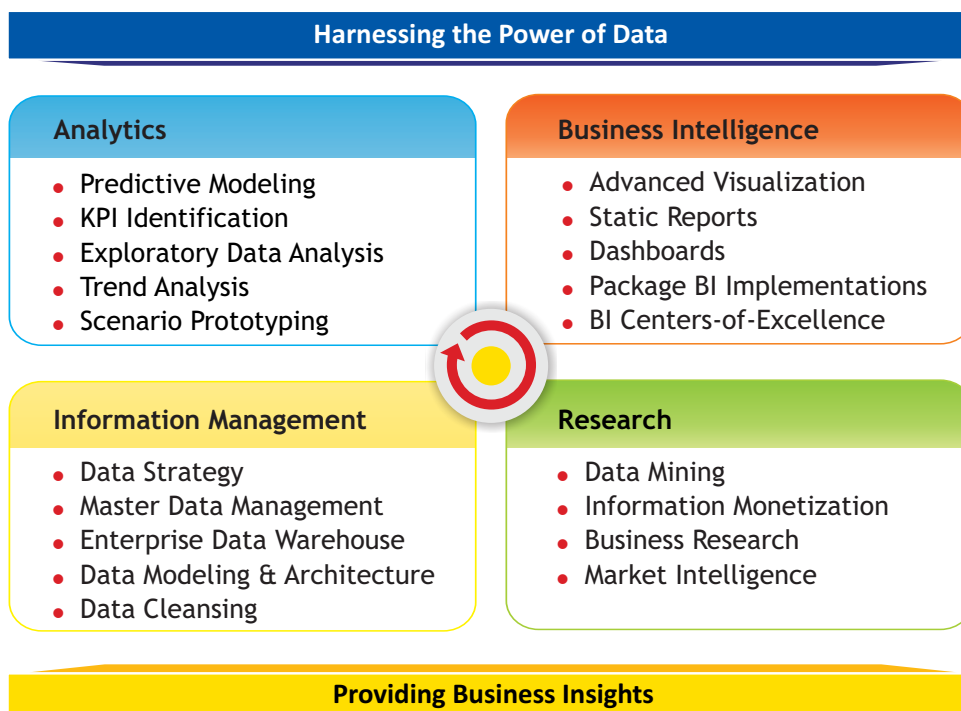


Over the past decade, all the insurance industry sectors have experienced tremendous transformation in their business environments. Technology advancements, competition, increased regulation of markets, and globalization combines to exert pressure on insurers, brokers, reinsurers and asset managers.

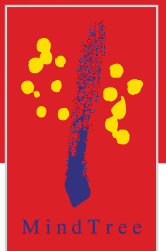
MindTree has helped its clients to help address these issues using its proven methodology and OneShore™ delivery model by offering Data and Analytics Solutions.

Service Offerings:



Expertise Areas:

<p>Customer Management:</p> <ol style="list-style-type: none"> 1. Customer 360^o view 2. Customer segmentation 3. Sentiment Analysis 4. Customer Profitability Analysis 5. Customer Life Time value analysis 6. Attrition/churn modeling 7. Cross Sell/Up sell analysis 8. Policy renewal Scoring 9. Customer Satisfaction Analysis 	<p>Distribution Channel Management:</p> <ol style="list-style-type: none"> 1. Agent and Sales forces deployment Analysis 2. Channel Profitability Analysis <p>Claim Management/Policy Administration:</p> <ol style="list-style-type: none"> 1. Reporting and Dashboards 2. Fraud Identification Models 3. Alert Engines 	<p>Risk & Compliance:</p> <ol style="list-style-type: none"> 1. Solvency II - Internal Reporting 2. Solvency II - External Reporting 3. Sarbanes Oxley Act (SOXA) 4. Internal Accounting Standards (IAS) and International Financial Reporting Standards (IFRS)
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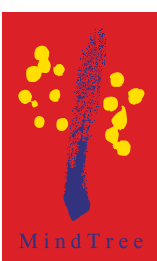


Technology Expertise:

Modeling & Analytics	
Advanced Visualization	
Reporting	
Master Data Management	
Data bases & Appliances	
ETL & Cleansing	

Success Stories:

Treaty, Surety & Reinsurance Accounting	Global Insurance Co	<ul style="list-style-type: none"> Automated migration of reinsurance contracts using DataStage Risk aggregation of bond and reporting for underwriters using COGNOS Reinsurance data processing and reporting using COGNOS
Profitability Analysis & Cost Allocation		<ul style="list-style-type: none"> Enterprise Data Warehousing spanning 7 countries Supports profitability calculation & KPI reporting
Claims Exposure & Payout	Leading US based WC provider	Analytics & reporting systems for: <ul style="list-style-type: none"> Analyzing claim amount & payment data Report on incurred loss Compliance reporting
Consolidation of Reporting Platforms		<ul style="list-style-type: none"> Migration of multiple reporting tools to one reporting platform Remote DBA Support Support for enterprise data warehousing
Property Exposure & Loss Reporting	Leading US based insurance intermediary	<ul style="list-style-type: none"> Implemented a Real Time ETL Solution Highly automated with audit information, notifications, loading files based on priority
Blueprinting of Enterprise Warehousing		<ul style="list-style-type: none"> Analysis and definition of 300+ KPIs across finance, sales and marketing functions Report generation at branch, country and regional level
Agency Profitability Dashboard	UK based insurance Co	<ul style="list-style-type: none"> Design and development of agency profitability dashboard Ad hoc reporting



About MindTree Ltd.

MindTree Limited is a global IT and Product Engineering Services Company with deep knowledge in specific domains. MindTree is acknowledged as the best mid-size software services company out of India for its capability to build, test and deploy solutions as much as emphasis on culture, customer centricity and corporate governance.

MindTree is ranked No. 1 among the Most Admired Knowledge Enterprise (MAKE) India Award winners in 2010, 13th in NASSCOM's listing of Top IT Software and Services Exporters in India (excluding BPO). MindTree is ranked 19th amongst IT services companies by IAOP in their annual list of the Top 100 Global Outsourcing Companies. In 2009, MindTree was ranked No. 2 in Asia and declared the overall winner in India in the Asiamoney Corporate Governance Poll. Please visit us at www.mindtree.com

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