

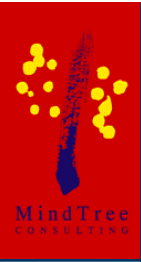
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# The Power of Vision

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**Subroto Bagchi**

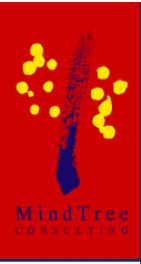
**July 1, 2005**



# The Power of Vision

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- What is Vision?
- Who is a Leader?
- Of Visionary Leadership
- 12 truths about Great Vision

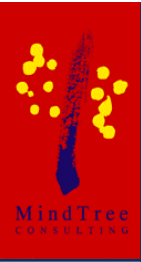


# What is Vision?

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- Origin in Latin *video* – *I see, videre* – *to see*
- The faculty of sight – something that is or has been seen
- Unusual competence in discernment or perception, intelligent foresight
- The manner in which one sees or conceives of something
- A mental image produced by imagination
- The mystical experience of seeing as if with the eyes of the supernatural
- A person or thing of extraordinary beauty

(The American Heritage Dictionary of the English Language)



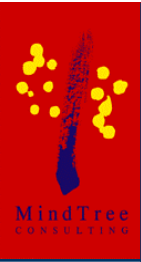
# Who is a Leader?

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- A leader is a person others *opt* to follow to go someplace they *would not go to by themselves*

- Joel Barker

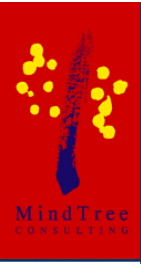
- Creating the Vision of that “someplace” is a leader’s first and often, most critical deliverable



## Of Visionary Leadership....

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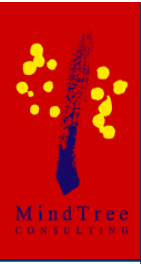
- Visionary Leaders have unusually high comfort in departure from the past
- Are comfortable with lack of clarity – have the mind of a path-creator, they are not path-dependent
- Are not fazed with the paucity of resources



## Of Visionary Leadership....

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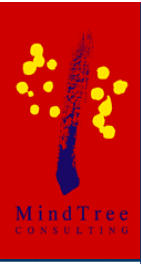
- Do not see failure as an option
- Visionary leaders are not fazed by the possibility of failure
- Are able to go against popular wisdom and public opinion.



## Of Visionary Leadership....

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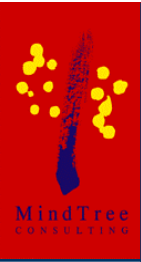
- They seek all data and question all data, including what came from their own mind
- Know that sometimes, facts are the enemy of truth. They must deeply respect the power of intuition
- Are not working the vision around current constraints of personal survival



# Twelve truths about Great Vision

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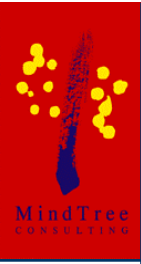
1. Great Vision is always hairy, audacious & inclusive
2. Great Vision is born in difficult times & often based on the sheer size of the adversary
3. Vision often starts by deeply questioning the existing scheme of things



# Twelve truths about Great Vision

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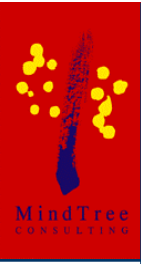
4. Sometimes, it is derived from a future that does not exist
5. Great Vision feeds on positive action – grows in a network of supportive Visions
6. It is always delivered by average people with simple tools. It is articulated in simplest of words. People cannot undertake what they do not understand



# Twelve truths about Great Vision

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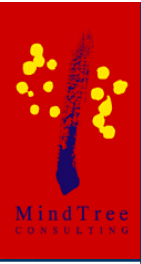
7. It must take people along and sometimes, leave some of them behind
8. It has room for providence and is open to "emergence"
9. Great Vision has great inherent risk and *real* possibilities of failure – without that, it is not a great Vision at all



# Twelve truths about Great Vision

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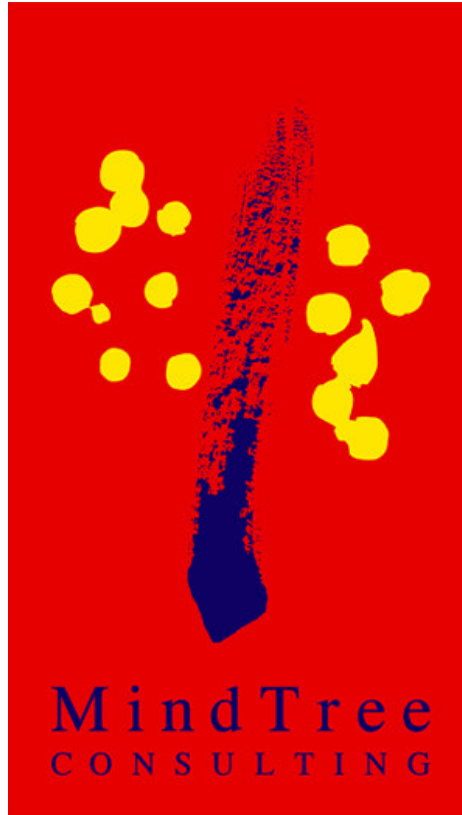
10. Sometimes you set out with a Vision to discover India but must settle with the United States. It is OK.
11. On the path to great Vision, everyday, there is something to be deeply unhappy about. That must not make you question the Vision itself
12. You will never find a “Cynical Visionary”



# The last word

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Sometimes, Visions fail.  
It is better than having no Vision at all



***Imagination***

***Action***

***Joy***