

Financial Performance

Statement of profit and loss

₹ in million, except per share data

| Particulars | FY18** | FY17** | FY16** | FY15 | FY14 |
|---|--------|--------|--------|--------|--------|
| Revenue | 54,628 | 52,364 | 46,730 | 35,619 | 30,316 |
| EBITDA | 7,405 | 7,181 | 8,210 | 7,092 | 6,100 |
| Depreciation and amortisation | 1,715 | 1,858 | 1,658 | 1,018 | 809 |
| Other income (net of foreign exchange loss) | 1,902 | 417 | 839 | 835 | 496 |
| Profit before interest and tax | 7,592 | 5,740 | 7,391 | 6,909 | 5,787 |
| Finance cost | 169 | 191 | 160 | 1 | 4 |
| Profit before tax | 7,423 | 5,549 | 7,231 | 6,908 | 5,783 |
| Tax | 1,722 | 1,363 | 1,706 | 1,545 | 1,275 |
| Profit after tax | 5,701 | 4,186 | 5,525 | 5,363 | 4,508 |

Per share data*

| Particulars | FY18** | FY17** | FY16** | FY15 | FY14 |
|------------------------------|--------|--------|--------|-------|-------|
| Earnings per share - basic | 34.39 | 24.93 | 32.95 | 32.07 | 27.10 |
| Earnings per share - diluted | 34.28 | 24.89 | 32.87 | 31.94 | 26.94 |
| Dividend per share | 9.0 | 10.0 | 12.5 | 8.5 | 6.3 |

Balance sheet

| Particulars | FY18** | FY17** | FY16** | FY15 | FY14 |
|--------------------------------------|--------|--------|--------|--------|--------|
| Tangible and Intangible assets | 9,660 | 10,412 | 11,852 | 5,909 | 3,932 |
| Investments | 7,264 | 5,927 | 2,328 | 5,351 | 5,335 |
| Net deferred tax | 318 | 624 | 409 | 449 | 402 |
| Net assets (current and non-current) | 10,181 | 8,821 | 9,578 | 8,446 | 6,768 |
| | 27,423 | 25,784 | 24,167 | 20,155 | 16,437 |
| Share capital | 1,639 | 1,680 | 1,678 | 837 | 417 |
| Share application money | - | - | - | 4 | - |
| Reserves and surplus | 25,775 | 24,091 | 22,471 | 19,287 | 15,988 |
| Loan funds | 9 | 13 | 18 | 27 | 32 |
| | 27,423 | 25,784 | 24,167 | 20,155 | 16,437 |

Key ratios

| Particulars | FY18** | FY17** | FY16** | FY15 | FY14 |
|-----------------------------------|--------|--------|--------|-------|-------|
| Revenue growth (YoY) in USD terms | 8.6% | 9.4% | 22.1% | 16.4% | 15.1% |
| EBITDA as a % of revenue | 13.6% | 13.7% | 17.6% | 19.9% | 20.1% |
| PAT / Revenue | 10.4% | 8.0% | 11.8% | 15.1% | 14.9% |
| Return on capital employed | 26.5% | 22.4% | 33.0% | 37.8% | 38.5% |
| Return on equity | 21.4% | 16.8% | 25.0% | 29.4% | 30.5% |

*Adjusted for bonus issue

**FY18, FY17, & FY16 numbers are based on Ind AS