MINDTREE

Overview

Mindtree is an SAP Gold partner and has been a strategic partner since 2008. Mindtree's acquisition of Bluefin Solution in 2015 strengthened its partnership with SAP and has complemented its capabilities to demonstrate market leadership, specifically in the UK. The majority (57 percent) of the Mindtree's S/4HANA certified professionals are based in UK and 45 percent of the company's SAP revenue is generated there, thereby providing the strength and scale to deliver consulting and implementation services for UK-based clients.

Strengths

QuikDeploy framework for SAP S/4HANA: This accelerator is tailor-made to help enterprises start their S/4HANA journeys. The tools simplify and accelerate deployment of SAP solutions, thereby reducing the time required to operate and thus enabling customer-focused improvements.

Focus on specific industries and business functions: Mindtree leverages its industry-specific templates, which include a fully-fledged CFIN 1809 proof of concept plus fashion and CPG templates. It also has a focus on S/4HANA deployments for finance, sales and distribution, procurement, warehouse management, inventory management, plant maintenance, production planning and control, product lifecycle management and project system.

Heavy SAP customer concentration in the UK: The majority of Mindtree's implementations are in the UK, and it has more contracts in the UK than other service provider. Mindtree has expertise in the region plus experience-based industry accelerators powered by data, which help reduce the implementation time for S/4HANA.

Caution

While Mindtree does provide cloud deployments for SAP S/4HANA, it has completed more on-premises projects.

The company's focus remains on CPG and retail and could be expanded to other industries.

2019 ISG Provider Lens™ Leader

Mindtree's expertise in servicing UK customers through partnerships and by leveraging its accelerators to provide quick turnaround for the clients is commendable.

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