

## MINDTREE

### Overview

Mindtree's SAP practice, Bluefin, has partnered with SAP on the Leonardo Partner Medallion Initiative. In this initiative SAP provides support and certification for new industry innovation accelerators, including collections of tools and materials for specific industries and business functions. Partners can tailor these for each customer in a fixed-time, fixed-scope enablement process. Mindtree has approximately eight contracts for SAP Leonardo services in the Nordics.

### Strengths

**Availability of 80 percent pre-built industry accelerators:** Mindtree has launched an industry accelerator for SAP Leonardo enabling “on-time and in-full” order fulfillment for CPG and manufacturing companies. The solution is called MOTIF (Mindtree's On-Time In-Full Solution) and is powered by SAP Leonardo. It helps the companies to avoid costly penalties by ensuring their product shipments are delivered to customers complete and on time.

**Free full day workshops for Leonardo clients:** Mindtree offers a free full day workshop to help clients to identify problems that have a meaningful impact on the business and help them plan to solve them rapidly. Based on SAP Leonardo and the design-led innovation concept, Mindtree works with customers to solve the right problem with the right technology. Following the workshop the typical timeframe for creating a pilot solution is typically 12 weeks, depending on complexity.

### Caution

Partnerships required, specifically for solutions where cross-collaborations is necessary (Blockchain)



## 2019 ISG Provider Lens™ Leader

Mindtree provides outcome-based and risk-sharing pricing models for SAP Leonardo, which helps clients to partner for digital transformation.