

Mindtree

Mindtree has shown double-digit growth in the data center services space, compared to last year. A majority of its data center revenues came from business services and the banking and financial services sector. Almost half of its data center revenues come from the ongoing management of clients' infrastructure assets. Mindtree solely manages platform as a service (PaaS) infrastructure for one of the popular public cloud providers. It has a significant number of certified full-time employees. These full stack engineers manage infrastructure as a code for hybrid cloud solutions. The company has a strong relationship with Microsoft Azure and has strategic partnerships with AWS, Google Cloud, CenturyLink and Rackspace.

Mindtree's focus on No-Ops has led to several automation initiatives across their clients leveraging more than 500 bots. The company has built platforms like MWatch, VMUnify and an automated meta-platform CAPE (Composable Automated Platform for Enterprises). Together they support seamless multi-cloud integration and management. Its unique Applistructure approach ensures a consolidated end-to-end view of the client's infrastructure and applications ensuring maximum business availability.



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Fig 1 Managed Services Archetype (mid-sized focus) Leaders

● Score 4 out of 4 ◐ Score 3 out of 4 ◑ Score 2 out of 4 ◒ Score 1 out of 4

Of the 30 services providers included in our research, we identified nine leaders that stand out above the others as matching the requirements of the managed services archetype (mid-sized focus) Leaders archetype based on our assessment of their capabilities as described in the Methodology section in the Appendix. These nine are referred to as Archetype Leaders, and their relevant capabilities are presented in the adjacent picture.

Note: The service providers listed are arranged in alphabetical order. No ranking is implied.

A2	Ongoing infrastructure management	RIM center footprint	Data center footprint (No. of owned and partnered DCs (combined))	Mid-sized deal focus	Scale of operations
Fujitsu	◑	◑	●	◑	◑
LTI	●	◑	◑	◑	●
Microland	◑	◑	◑	●	◑
Mindtree	◑	◑	◑	◑	●
NTT	◑	◑	●	◑	◑
NTT DATA	●	◑	◑	◑	◑
Orange Business Services	◑	◑	◑	●	◑
Tech Mahindra	●	◑	◑	◑	●
Unisys	◑	◑	◑	●	◑