Safe Harbor

This presentation may contain forward-looking statements, which involves number of risks and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements.

The conditions caused by the COVID-19 pandemic could decrease customer’s technology spending, affecting demand for our services, delaying prospective customers’ purchasing decisions, and impacting our ability to provide on-site consulting services; all of which could adversely affect our future revenue, margin and overall financial performance. Our operations may also be negatively affected by a range of external factors related to the COVID-19 pandemic that are not within our control. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.
What’s happening in the market

2008
Financial crisis from Wall St hits Main St
Awareness and adoption of Digital

2011
“Software is eating the world” - Marc Andreessen (Co-founder, Netscape & Andreessen Horowitz)

2014
Blockchain 2.0 applications beyond currency explored

2015
Sharing economy becomes mainstream

2016
Banks explore branchless banking seriously

2017
OTT & user-generated content disrupt media consumption

2018
Experiential retail bridges in-store and online shopping

2020
The pandemic impact from Main St spreads to Wall St
Digital is now in the fast lane!

Businesses have been “rewiring” themselves for Digital. A few watershed moments have accelerated the transition, creating fresh opportunities and “Redefined possibilities”!
Near-term buying priorities focus on cash conservation and business resilience

Trend reversal with respect to capex outlay, captive strategy and vendor consolidation

Increasing adoption of cloud, automation, data-driven decision making and data security

New trends of remote work enablement, digital IT buying and strategic operating models
Imperatives that drive our strategy

- Build on existing strengths
- Enhanced focus on key growth opportunities
- Develop strategic relationships and partnerships

Continue to Simplify, Differentiate, and Change
Our strategic focus areas

- **Industry groups**
  - RCM Retail, Consumer Products, and Mfg.
  - BFSI Banking, Financial Services, and Insurance
  - TTH Travel, Transport, Logistics, and Hospitality
  - CMT Communication, Media, and Technology

- **Service Lines**
  - Customer Success
  - Data and Intelligence
  - Cloud
  - Enterprise IT

- **Geographies**
  - North America
  - UK and Ireland
  - Continental Europe
  - Asia Pacific and RoW

Note: We will also be focusing on the Health segment where we see rapid digital adoption and industry convergence
Strong partnership & IP ecosystem

Service lines
- Customer Success
- Data & Intelligence
- Cloud
- Enterprise IT

Mindtree IP and platforms
- Mindtree Customer Data Hub
- Decision Moments
- APEX
- MatchPoint
- Compass
- MVC
- Intelyzers
- RAPID20

Partners
- salesforce
- Google Cloud
- AWS
- Microsoft Azure
- SAP
- servicenow
- Mindtree

Advisors & Analysts
- ISG
- Gartner
- Forrester
- IDC
- Everest Group
- NelsonHall
- Avasant

Note: This is not an exhaustive list of our partners, advisors, and analysts

Redefining Possibilities
Continued focus on driving profitable growth

- Top Accounts Mining
- Enterprise-scale Digital transformation
- Multi-Year Annuity Deals
- Seamless Delivery & Nimble Operations
- Partnerships and Targeted M&A
People and Leadership

- Focus on employee safety & wellness
- Constantly “Future-Ready Talent”
- Strong technocratic & learning culture
- Stable & Experienced leadership team
- Diverse talent infusion with deep & complementary expertise
- Leadership fully aligned on strategy execution
Giving back to the society

| 10 Light Commercial Vehicles | 65,000 N-95 & 3 Ply Masks | 26,380 PPE Kits | 8,333 PCR Testing of Samples at Free-of-Cost | 6,000 Grocery Boxes | 15 PCR Test Machines to 9 Hospitals | 3,52,450 Shuchi Kits |

Across the governments of Karnataka, Tamilnadu, Telangana, Odisha and Maharashtra

70,000+ Beneficiaries PAN INDIA

- Improving physical well being, supporting children with special abilities with training & education
- Blood & Stem cell donations
- Mentoring & coaching rural children

10,000+ Beneficiaries

- Protecting the Protector Campaign: Proactively offered free COVID 19 tests to Karnataka State Police personnel to ensure that they are safe and healthy
Looking Forward

**Digital** is now redefining business and operating models

We are seeing pervasive assimilation of **Digital Ways of Working**

We aspire to become a **business transformation partner** for our clients

We will continue to make investments for **future-ready talent**, strong **IP & partner ecosystem** and **inorganic growth** opportunities

We are well-positioned to ride the next “**S-Curve**” of profitable growth
Welcome to possible